



APSSITA

**All Pakistan Stainless Steel
Importers & Traders Association^(Regd)**

Office No. 227. Incorp. No. 0105723

**All Pakistan Stainless Steel Importers and Traders Association Proposed Plan
of Activities for 2018.**

Exhibitions, Seminars & Conferences: (Long Term)

- All Pakistan Stainless Steel Importers and Traders Association plans to organize around 3-4 exhibitions per year in which at least one would be held in Pakistan and others would be arranged in foreign countries for ensuring B2B relations and contact exchange between the countries.
- All Pakistan Stainless Steel Importers and Traders Association intends to organize annual conferences for deliberations upon mutual issues, inter-ministerial discussions and strategic formulations.
- All Pakistan Stainless Steel Importers and Traders Association will continue to participate at different forums and national and international exhibitions like ChinaPlas, Arabplast, Expo Pakistan (Made in Pakistan Exhibition) Gulf Fairs, Pak Foreign Trade Fair etc. for better networking and member enhancement.
- All Pakistan Stainless Steel Importers and Traders Association will organize several workshops for the benefits of all stakeholders including resolution of trade dispute issues in local market as well as foreign countries for the Trade & Industry.
- All Pakistan Stainless Steel Importers and Traders Association in collaboration with other stakeholders will conduct "Focus Group" on several issues like balancing, Modernization & Replacement (BM) twice a year.
- All Pakistan Stainless Steel Importers and Traders Association will also collaborate with international institutes for training program for its members & to promote its image amongst international plastic & conversion market to enhance exports of the country.

Advisory and Advocacy Role: (Long Term)

- All Pakistan Stainless Steel Importers and Traders Association intend to apply for revision of several Customs Valuation rulings for resolving problems and of business and the trade community.
- All Pakistan Stainless Steel Importers and Traders Association will conduct more interaction session on under invoicing and import related issues with FBR and Customs for resolving day-to-day issues.



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- All Pakistan Stainless Steel Importers and Traders Association also intend a post budget meeting for stakeholders to be conduct on yearly basis to review tax laws, anomalies and propose reforms accordingly to related ministries such as Ministry of Commerce, Ministry of finance & FBR.
- All Pakistan Stainless Steel Importers and Traders Association intends to furnish proposal to Board of Investment and Economic Coordination Committee for representing the voice of business community.
- All Pakistan Stainless Steel Importers and Traders Association also intends to provide arbitration and mediation between business communities locally and across the border for resolution of issues like pricing and payment disputes.

Planning & Development: (Long Term)

- Planning to establish packaging institute of Pakistan, with the support of Government of Pakistan since the packaging sector is closely linked with the Confectionery, FMCG and Stainless Steel sectors have a substantial contribution in the exports of the country. We will provide technical and vocational education and training (TEVTA) including training engineering and mechanical certification courses will be offered. The quality of the labour force becomes a major determinant in the competitiveness and adaptability of enterprises, workers and the economy, while it also possess a challenge to the vocational educational and training (VET) systems to meet the rapidly and continuously changing labour market demand.

Establishing Testing Lab: (Long Term)

- We are also planning to establish modern Testing Lab with support of Government authorities where anyone who is working in the said industry come and test their material and verify that, the requirements of a specification, regulation, or contract are met, new product development program is on track. Demonstrate proof of concept, provide standard data for other scientific, material, and quality assurance functions, and validate suitability for end-use. Where required, provide evidence in legal proceedings, product liability, patents, product claims, etc. help solve problems with current market standard, help identify potential cost saving in production and also in import.



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Establishing Research & Development Cell: (Long Term)

Research and Development (R&D) is an essential function for accelerating the development of trade industry worldwide. Trade bodies and industry globally provide key insight into business, economic finance to their members through value addition trade and policy research. In the same manner, Research & Development Cell at All Pakistan Stainless Steel Importers and Traders Association is proactively strivng to provide valuable economic, financial and trade information and insight to esteemed members and office bearers and staff of All Pakistan Stainless Steel Importers and Traders Association makers and other stakeholders. The Research & Development Cell of All Pakistan Stainless Steel Importers and Traders Association would be acquiring complete information and analytical insight into the economic picture of Pakistan and in comparison with other countries of the World. To manage the extensive nature of the work, a database is being designed where statistical data would be maintained in an easy way to retrieve data structure, whereby, relevant economy information could be accessed in a timely manner by the office bearers and members of All Pakistan Stainless Steel Importers and Traders Association. The intense database being developed would not only include Pakistan economic, trade and financial information but also information and material on other countries, currencies, commodities. The purpose of developing the database is to have the proper building blocks in place that would lead to attainment of result of factual basis.

Major Goals of Research & Development Cell:

- i. To help stainless steel promote trade with keen focus on promotion of import to Pakistan, as this would lead to an improved balance of trade and in turn, the economic health of the country.
- ii. Identification and exploration of opportunities to attract the foreign investment in Pakistan.
- iii. To assess Pakistan's business competitiveness via-a-vis global markets and identify the local holes and constraints.
- iv. Evaluation and analysis of business prospects for traders in the local and international markets.
- v. To contribute in prompting viewpoint of cosmetics and its members in the echelons of power to the Government for enhancement of trade and industry within the city and the country to analyze changing technological trends and operational business environment, and highlight the need for upgrading of existing infrastructures in order to surge ahead in the global competitive market.
- vi. Perception building of Pakistan by highlighting the positive aspects, promoting their soft image and diminishing the prevalent negative perceptions.



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Meeting with Official & Diplomates: (Short Term)

- Various Consul General will be invited at All Pakistan Stainless Steel Importers and Traders Association secretariat for networking and resolution of mutual issues.
- All Pakistan Stainless Steel Importers and Traders Association will in all the meeting Nationally Internationally of USAID, BHC, ADB, Embassies & Ministries related to foreign countries to represent common issues.

Partnership Business Spectrum: (Short Term)

- All Pakistan Stainless Steel Importers and Traders Association will approach several trade bodies for collaboration and other international embassies to have tri-partite arrangements. In this context, All Pakistan Stainless Steel Importers and Traders Association as a first step will launch its institutional membership and intends to grow its resources.
- All Pakistan Stainless Steel Importers and Traders Association will also apply for membership of FPC and International Chamber of Commerce and will work in close collaboration to strengthen bilateral ties across the globe.
- All Pakistan Stainless Steel Importers and Traders Association intends to participate in all global events and seminars related to stainless steel conversion industry.

Secretary General

All Pakistan Stainless Steel
Importers & Traders Association
Secretary General