



® **All Pakistan Stainless Steel
Importers & Traders Association** (Regd.)

License No. 227 Incorp. No. 0105723

ALL PAKISTAN STAINLESS STEEL IMPORTERS & TRADERS ASSOCIATION (Regd.)

PLAN OF ACTIVITIES FOR 2020

PLAN OF ACTIVITIES	DESCRIPTIONS
APSSITA Building (Long Term)	We have already purchased Plot 1-Kanal to construct office building for the Association. We are planning to collect building fund from our members during current year.
Trade Delegation (Long Term)	Our members are conducting business tour of China, Europe & USA etc. during the current year.
Exhibitions, Seminars, Conferences (Long Terms)	<p>All Pakistan Stainless Steel Importers and Traders Association will organize Pre-Budget Seminar regarding Import Policy and Budget for 2020. Then, we would submit proposals accordingly.</p> <p>All Pakistan Stainless Steel Importers and Traders Association plan to organize awareness seminar for Pollution in Industries in Gujranwala. D.C. Gujranwala has ordered industries to use Dry Scrubber Technology to avoid pollution.</p> <p>All Pakistan Stainless Steel Importers and Traders Association will organize awareness seminar for education of our members for submitting Income Tax & Sales Tax Returns..</p> <p>All Pakistan Stainless Steel Importers and Traders Association intends to organize annual conference for deliberations among our members upon mutual business relations.</p> <p>All Pakistan Stainless Steel Importers and Traders Association will continue to participate at different forums in national and international exhibitions like ChinaPlas, Arabplast, Expo Pakistan (Made in Pakistan Exhibition) Gulf Fairs, Pak Foreign Trade Fair etc. for better networking and membership enhancement.</p> <p>All Pakistan Stainless Steel Importers and Traders Association will organize several workshops for the benefit of all stakeholders including</p>

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	<p>resolution of trade dispute issues in local market.</p> <p>All Pakistan Stainless Steel Importers and Traders Association in collaboration with other stakeholders will conduct "Focus Group" on several issues like balancing, Modernization & Replacement (BMR) in industries during 2020.</p> <p>All Pakistan Stainless Steel Importers and Traders Association will also collaborate with international institutes for training program of its members.</p>
Advisory and Advocacy Role	All Pakistan Stainless Steel Importers and Traders Association also intends to provide arbitration and mediation services between our members and across the border for resolution of business problems like pricing, payment disputes, and Quality issues.
Planning & Development (Long Term)	Planning to establish packaging institute of Pakistan, with the support of Government of Pakistan since the packaging sector is closely linked with the Confectionery, FMCG and Stainless Steel sectors having a substantial contribution in the exports of the country. We will provide technical and vocational education and training (TEVTA) including training engineers and would arrange certification courses. The quality of the labour force becomes a major determinant in the competitiveness and adaptability of enterprises, workers and the economy.
Establishing Testing Lab (Long Term)	We are also planning to establish modern Testing Lab with support of Government authorities where anyone who is working in the said industry come and test their material and verify that, the requirements of a specification, regulation, or contract are met. New product development program is on track. Demonstrate proof of concept, provide standard data for other scientific, material, and quality assurance functions, and validate suitability for end-use. Where required, provide evidence in legal proceeding, product liability, patents, product claims, etc. to help solve problems with current market standard, help identify potential cost saving in production and also in import.

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Establishing Research & Development Cell (Long Term)	Research and Development (R&D) is an essential function for accelerating the development of trade and industry worldwide. Trade bodies and industry globally provide key insight into business, economic and finance to their members through value addition trade and policy research. In the same manner, the Research & Development Cell at All Pakistan Stainless Steel Importers and Traders Association is also proactively string to provide valuable economic, financial and trade information and insight to the esteemed members and office bearers and staff of All Pakistan Stainless Steel Importers and Traders Association, makers and other stake holders. The Research & Development Cell of All Pakistan Stainless Steel Importers and Traders Association would be acquiring complete information and analytical insight into the economic picture of Pakistan and in comparison with other countries of the World. To manage the extensive nature of the work, a database is being designed where statistical data would be maintained in an easy way to retrieve data structure, whereby, relevant economy information could be accessed in timely manner by the office bearers and members of All Pakistan Stainless Steel Importers and Traders Association. The intense database being developed would not only include Pakistan economic, trade and financial information but also information and material on other countries, currencies, commodities etc. The purpose of developing the database is to have the proper building blocks in place that would lead to attainment of result on factual basis.
Meeting With Officials & Diplomats	<p>Various Consul Generals will be invited at All Pakistan Stainless Steel Importers and Traders Association Secretariat for networking and resolution of mutual business issues.</p> <p>All Pakistan Stainless Steel Importers and Traders Association will pursue in all the meetings Nationally & Internationally of USAID, BHC, ADB, Embassies & Ministries related to foreign countries to represent common issues.</p>
Enhancing Business Spectrum (Short / Long Term)	All Pakistan Stainless Steel Importers and Traders Association will approach several trade bodies for collaboration and other international embassies to have tri-partite arrangements. In this context, All Pakistan

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	<p>Stainless Steel Importers and Traders Association as a first step will launch its institutional membership and intends to grow its resources.</p> <p>All Pakistan Stainless Steel Importers and Traders Association will also is already member of FPCCI and working in close collaboration for the benefit of our members.</p> <p>All Pakistan Stainless Steel Importers and Traders Association is already working in close collaboration with Gujranwala Chamber for the betterment of our members.</p>
Memorandum of Understanding (Short / Long Term)	<p>All Pakistan Stainless Steel Importers and Traders Association intend to sign MOU with all major local and international Trade Bodies including various important Chambers of Commerce like Karachi, Sialkot, Rawalpindi & Lahore. In upcoming years All Pakistan Stainless Steel Importers and Traders Association may also plan to sign more MOU's with relevant stakeholders to work closely for enhancing local & foreign trade. All Pakistan Stainless Steel Importers and Traders Association may also sign MOU's with institutions of foreign investment Support Agency (PISA).</p>
Trade Journals / Surveys / Publications	<p>Under process</p>

Muhammad Zakria
Secretary General (APSSITA)

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